

WE ARE MIAMI™ 2015

THE IDEA CENTER AT MIAMI DADE COLLEGE
OCTOBER 21, 2015



MIAMI BAYSIDE FOUNDATION

Advancing the City of Miami through the support of minority businesses and education



Photo By Patrick Farrell



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LETTER FROM THE CHAIRMAN



Dear friends,

Welcome to **WE ARE MIAMI 2015!**

Thank you for joining us here tonight to help impact job creation, encourage economic development, support tomorrow's leaders, and improve the future of our City.

The Miami Bayside Foundation seeks to advance Miami's growth by supporting minority businesses and education. In the last five years, MBF has awarded 42 loans totaling more than \$1,450,000 to City of Miami minority-owned businesses creating more than 175 jobs. MBF knows that by fulfilling its mission of supporting minority entrepreneurship, the City of Miami will grow.

Along with our loan programs, our educational initiatives are essential to our mission. In the last five years, we have provided 507 scholarships to City of Miami students. We have endowments at Miami-Dade College, Florida International University, and Florida Memorial University. We have made two multi-year gifts to organizations working with City of Miami public high school students, Breakthrough Miami and the Network for Teaching Entrepreneurship. Last year, MBF launched a scholarship program at every public senior high school in the City of Miami awarding 51 scholarships. For the last two years, we have made gifts to the Golden Scholars Bridge Program at FIU and the Little Haiti Optimist Club. Earlier this year, we launched our scholarship program for City of Miami students at Miami-Dade Technical Colleges and created our first co-named scholarship in partnership with Baptist Health South Florida for students at D.A. Dorsey. We are working with the maritime industry and the Miami-Dade County Public Schools to bring a Maritime Training Program to the schools by the next academic year.

Today, we are thrilled to be receiving \$203,000 from Commissioner Willy Gort to fund a scholarship program for those in his district to go to George T. Baker Aviation Technical College, Lindsey Hopkins Technical College or Miami-Dade College.

To help advance businesses in the City of Miami, we have partnered with SCORE Miami, the Hispanic Business Initiative Fund and the Small Business Development Center at FIU with whom we have provided more than 125 business owners with technical assistance, mentorship and training. We are running an entrepreneurial training program that has just finished its first series of ten sessions and graduated 25 business owners.

None of this would have been possible without the support of our Board members who work tirelessly to fulfill MBF's mission and our generous donors. I am especially grateful to Bayside Marketplace and General Growth Properties whose support has been instrumental in MBF's growth.

Please take the time to meet some of our scholarship recipients and business owners who are here tonight. They are the City of Miami's future.

Enjoy the evening,

Nathan R. Kurland

Nathan Kurland
Chair



"In the last five years the Miami Bayside Foundation has awarded 42 loans totaling more than \$1.45 million to City of Miami minority-owned businesses creating more than 175 jobs."

Nathan Kurland, Chair.



LOANS

The minimum criteria for an organization to be considered for a loan are:

- Minority ownership;
- Domiciled in the City of Miami, as stated in the organization's Local Business Tax Receipt;
- If a start-up (under one year), owners must put up a 20% cash match;
- Owners must be United States Citizens or Lawful Permanent Residents
- The organization must be a for-profit corporation. No sole proprietorships;
- The organization must demonstrate that the loan will aid in the creation of jobs; and
- The purpose of the loan: working capital, cash flow, inventory, and equipment.

In May 2013, MBF launched a microloan program with loans from \$2,500 to \$10,000. The criteria are the same except that the business has to be in existence for more than six months.

Both loan applications can be downloaded at miamibaysidefoundation.org.

The Miami Bayside Foundation has provided loans to the following City of Miami businesses:

CONVENTIONAL LOANS

Panther Coffee is a specialty coffee roaster, retailer and wholesaler specializing in the small-batch roasting of coffee beans and the preparation of coffee beverages.

Sound Theory Live d/b/a/The Stage, located in the famed Design District, is a hub for live music, art, and film. This venue showcases great music nightly, all adding to the City of Miami's ever growing cultural scene.

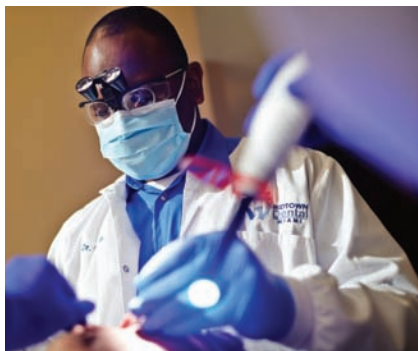


Photo By: Dephul

IMR Development Corp. is a Miami based contract service and supplies company. Some of their clients are the Adrienne Arshnt Center for the Performing Arts and the Miami Super Bowl Host Committee.

Nice Transportation Service provides veterans with non-emergency transportation throughout the City of Miami, Miami-Dade County and most of the State of Florida.

Viking Defense Inc. is a Miami based security company founded in 2008. It provides security officers, security consultations and audits to commercial buildings, retail businesses, warehouses, and special event venues.

Bermejo Aesthetics d/b/a/MedAesthetics Miami was founded in 2012 with the mission to promote a positive self-image and healthy living. The company provides esthetic and anti-aging services to residents in Miami.

DTC International Holdings d/b/a H.I.M.-istry was incorporated in 2011 and distributes men's grooming products that are targeted towards multi-cultural men.

Juntos Traditionally redesigns and handcrafts traditional and common products from unique cultures into luxury goods with modern appeal. With each product sold, an Education Pack containing school supplies and resources is given to a child in need.

S&S 5 Star Foods is a family owned Pastry Shop operating in south Miami. They provide services ranging from a simple dessert to a lavish function requiring full service catering. Their talented Chefs can create a fusion of European and Latin patisserie.

Little Executives Daycare provides innovative, high quality, nurturing educational daycare personalized for children aged two to five years old in the Brickell/Downtown area of Miami.

Guadalupe Dollar Store was opened 20 years ago in the heart of Allapattah and has been servicing this community ever since.

Very Tasty is a manufacturer and distributor of Hispanic frozen food. They provide delicious empanadas, pan de bono, and arepas that bring smiles to those who have tasted them.

Creative Nails by Tommy has created its own exclusive nail polishing process that has a strong following. They opened in 2001 and are located in Calle Ocho and 34th Avenue.

CamiAxle Construction is a general contracting and construction management company created in 2007. It is run by a father-son team and has many clients in Miami including the Miami-Dade County Public Schools.

Bunnie Cakes was founded in 2009 and is a manufacturer of vegan, gluten-free, kosher baked goods. They bake cupcakes, cakes, and brownies and serve lunches at their shop in Wynwood. They recently opened a second location in Aventura Mall and are planning to open a party facility adjacent to their Wynwood location.

Miami Smokers is a boutique meat curing and smoking establishment dedicated to providing quality best in class pork to local consumers and retailers alike. They recently opened their smokehouse and deli on 27th Avenue and NW 3rd Street.

Churros + d/b/a Sugar Yummy Mama was one of the pioneers in the food truck movement in Miami providing a unique gourmet sweet alternative for the Miami metro area. They recently opened a location in Wynwood and were voted Best Bakery 2015 by Miami New Times.

Spinex Medical Inc. is a distributor of spine implants used in complex spine sur-

gery. The company was formed in November 2012.

Chop Shop Barbershop Inc. is a unique concept barbershop that caters to a clientele interested in motor sports, cars, trucks, and bikes. The Chop Shop brand goes beyond trendy hair designs, offering their customers hairstyle products and apparel at their newly launched Wynwood location.

Get Credit Healthy was founded in 2007 with the mission to help consumers restore their credit and rebuild their dreams. By assisting consumers to become qualified borrowers, the company created \$40 million in loan opportunities for one of their partner banks in 2014.

Haynes Security Services, Inc. is a security company that provides security guards, security audits, and electronic surveillance to commercial buildings, retail businesses, government and city facilities and other clients in Miami since 2011.

Moonlighter is a cutting-edge makerspace that opened its doors in Wynwood in August this year. Moonlighter provides individuals of all ages, professions, and level of technical experience, a space to design, prototype, and create innovations using 3D modeling and printing technologies.

Beefree Media is a design firm with a specific focus on local business. Through their digital marketing, printing and creative services, they aim to assist clients with market discovery, audience targeting, strategic evolution, creative and development, and data analytics.

Medical Equipment Solutions is a seventeen-year-old business that provides medical equipment and supplies. Their main products are power and manual wheelchair rentals, oxygen tanks, and hospital beds.

MICROLOANS

AutoPortation is a premier auto transportation brokerage company that delivers vehicles safely and efficiently across the country. They fully inspect and insure all vehicles, as well as provide 24/7 support, daily status updates and friendly customer service.

Lorimia Food Corp., founded in 2012, is a wholesale bakery business situated in the Little Haiti area of the City of Miami.

Latitude Trading Corp d/b/a/Maslov Beads situated in the heart of downtown Miami, was established in 2005. They provide beads and notions for the jewelry trade and fashion their own jewelry.

FAMA Publishing Inc. is a media company that has served as a cultural voice for the Latino community in the U.S. since 1992. The company produces Descubriendo Historias, a 13 episode cultural show airing since 2013, a Hispanic magazine, FAMA Magazine, and website, Famaweb.com.

Two Coats Painting LLC is a painting contracting service that offers residential painting, commercial painting, and even concrete flooring services. With 25 years of experience, the owner and founder, James Coleman delivers dependable service and competitive pricing to his customers.

PROGRAM PARTNERS

SCORE Miami-Dade

SCORE's mission is to foster vibrant small business communities through mentoring and education. SCORE Miami-Dade has more than 100 counselors with expertise in all areas having to do with business from accounting to marketing to finance to IT. They provide mentoring and workshops to small businesses.

The Miami Bayside Foundation first partnered with SCORE Miami-Dade in January of 2011 to provide technical assistance, counseling and workshops to minority businesses in the City of Miami. Since then we have assisted more than 125 small business owners together.

HBIF

(Hispanic Business Initiative Fund of Florida, Inc.) HBIF is a Hispanic economic development, nonprofit organization in Florida specialized in providing bilingual assistance to Hispanic entrepreneurs trying to establish or expand their business in Florida.

HBIF provides one-on-one consulting, assistance with business and marketing plans, legal and accounting structure assessment, corporate branding, web page creation, QuickBooks training and loan application preparation. As a recent partner of MBF we have already worked together to assist several small business this year.

SBDC at FIU

(Small Business Development Center at FIU) SBDC at FIU assists business owners in overcoming obstacles leading to increased profitability. They specialize in growth acceleration, international trade, market analysis, government contracts, financial analysis, start-up assistance, and business continuation.

A new partner in 2014, MBF and SBDC at FIU have worked together to assist several small businesses this year. In October this partnership, along with Continental Bank, is offering a series of 10 training sessions to 20 small business owners.



EDUCATION

The Miami Bayside Foundation Scholarship Endowment at **Miami Dade College** was created in 1999 and has awarded 357 scholarships to date. In 2011, MBF established the Miami Bayside Foundation Scholarship Endowment **General Scholarship Fund** and contributed to the **First Generation Scholarship Fund at Florida International University**. In 2012, the Foundation created the Miami Bayside Foundation Scholarship Endowment at **Florida Memorial University**. In 2013, the Foundation established the Miami Bayside Foundation MBA Scholarship Endowment at **Florida International University College of Business**, the first of its kind. MBF has awarded 600 scholarships to City of Miami minority students to date.

In 2012, MBF made a five-year gift to **Breakthrough Miami**, an award-winning organization that provides a tuition-free, eight-year academic enrichment program to motivated students from disadvantaged communities in the 5th through 12th grades.

In 2013, a five-year gift was made to **Network for Teaching Entrepreneurship (NFTE)**, an internationally recognized organization that provides programs that inspire students from low-income communities to stay in school, recognize business opportunities, and plan successful futures. This gift is impacting 500 students at Booker T. Washington Senior High School over those five years.

In **September of 2015**, MBF launched a 10-session Small Business Entrepreneurial Training for minority-owned City of Miami businesses. The training provides business owners with essential tools and skills to grow their companies. The first training group consists of 25 participants that will graduate in the end of October 2015. Following this inaugural training MBF has partnered with SBDC at FIU and Continental Bank for a second 10-session training to 20 small business owners.

MBF is in the process of helping to create a **marine technology program in the public school system** which will be in place in the fall of 2016.



The following are the recent recipients of the Miami Bayside Foundation Endowments Scholarships:

FLORIDA INTERNATIONAL UNIVERSITY SCHOLARSHIP RECIPIENTS

MBA Scholarship Endowment 2015-2016

- Yadissa A. Calderon - Business Administration
- Estefani Franzoi - Business Administration
- Francisco A. Martinez - Business Administration
- Stephanie Silfa - Business Administration

University Wide Scholarship Endowment 2015-2016

- Antonio Arzola Jr. - Undeclared
- Morgan Benoit - Undeclared
- Maria Contreras - Electrical Engineering
- Magela Monzon - Business Administration

First Generation Students List reflects 2014-15 (2015-16 awarded in December 2015)

- Stacey Belmont - Human Resources Management
- Bernard Bernadotte - Physical Education
- Kevin Cadiz - Nursing & Health Sciences
- Jocelyn Chacon - Biology
- Marisa Estele - English
- Alejandro Franco - Civil Engineering
- Alejandro Gonzalez - Communications
- Juana Leon - Architecture
- Victoria Melendez - Marketing
- Victoria Montalvo - Communications
- Juan Nava Gutierrez - Hospitality
- Leisy Ojeda Rendueles - Civil Engineering
- Jenny Perdomo - Communication Arts
- Ivelises Puentes - Psychology
- Norma Rodriguez - Fine Arts
- Tahji Rodriguez - International Business
- Elizabeth Rouland - Recreation Management



- Diana Sarda - Mechanical Engineering
- Richard Smith - Accounting
- Kevi Turcio - Math
- John Udbardy - Architecture

FLORIDA INTERNATIONAL UNIVERSITY GOLDEN SCHOLARS BRIDGE PROGRAM 2015

Booker T. Washington Senior High School:

- Morgan Benoit
- Jewly Fleuristil
- Makaveli Gibson
- Khalya McKnight

Miami Northwestern Senior High School:

- Madai Baquero-Gallo
- Tyronn English
- Cencaria Gainous
- Juliana Joseph
- Curtia McGill
- Taylor Williams

Miami Edison Senior High School:

- Marguerite Saint-Julien

William H. Turner Technical Arts High School:

- Andrea Richardson

FLORIDA MEMORIAL UNIVERSITY 2015 - 2016

- Rose-Mirtha Jean - Undeclared
- Monique Johnson - Criminal Justice
- Camille Vickers - Biology/Nursing

MIAMI DADE COLLEGE 2015-2016

- Michael Ayala - Supervision & Management
- Victor Calixte - Social Work
- Galia Cepeda - Social Work
- Dayana Cruz - Accounting
- Raymond Damier - Comp Prog/ Analysis-Mobile App.
- Moses Dany - Business Administration
- Sean Dulcio - Business Administration
- Karina Esquivel - Graphic/Commercial Arts
- Valery Gue - Business Administration
- Mileyva Hernandez - Teaching-Pre-Elementary
- Josefina Heslop - Interior Design Technology
- Luiza Kinzerska-Martinez - International Relations
- Jesus Martinez - Business Administration
- Maydee Martinez - Political Science
- Rachel Milian - Business Administration

- Seiya Noborikawa - Computer Engineering
- John Ortega - Business Administration
- Carlos Shaarbay - Music Business-Crea Prod Opt
- Ricky Smith - Political Science Iran Stephens - Mass Communications/Journalism
- Helen Vidal - Biology

THE MIAMI-DADE COUNTY PUBLIC SCHOOL SYSTEM

Seniors Going To College 2015 - 2016

- Niciya Barr - Booker T Washington Senior High School - Purdue University
- Morgan Jenna Benoit - Booker T Washington Senior High School - Florida International University
- Camilo Bacca - Coral Gables Senior High - Pomona College
- Sonya Clark - Miami Northwestern Senior High School - Florida State University
- Kassandra Cruz - Miami Jackson Senior High School - Barry University
- Aaliyah Daniels - Miami Jackson Senior High School - University of South Florida
- Samandie Douceur - Miami Edison Senior High School - Stetson University
- Alex Duarte - Law Enforcement Officers Memorial High School - University of Central Florida
- Jewly Fleuristil - Booker T Washington Senior High School - Florida International University
- Daniela Gonzalez-Mejia - Miami Jackson Senior High School - University of Florida
- James Green - Miami Jackson Senior High School - University of Florida
- Paula Honorato - iPrep Academy - Florida International University
- Brigitte Iglesias - Miami Jackson Senior High School - Miami Dade Wolfson College
- Stephanie Jean Baptiste - Miami Jackson Senior High School - Florida Memorial University
- Terry Jefferson - Booker T Washington Senior High School - Florida Agricultural and Mechanical University
- Sharlene Laing - Booker T Washington Senior High School - Johnson and Wells University
- Daniell Puentes - Miami Senior High School - Miami Dade College or University of Central Florida
- Sierra Reid - Coral Gables Senior High - Florida State University
- Jessica Rodriguez - Miami Jackson Senior High School - University of Miami
- Landy Rojas - Miami Senior High School - Miami Dade College
- Anyoliny Sanchez - Miami Jackson Senior High School - University of Florida
- Axel Sierra - Miami Jackson Senior High School - University of Miami
- Taressa Straughter - Booker T Washington Senior High School - Purdue University
- Phedricka Thomas - Booker T Washington Senior High School - Alabama Agricultural and Mechanical University
- Zabhrya Tillman - Booker T Washington Senior High School - Spelman College in Atlanta, Georgia



TECHNICAL COLLEGES 2015 - 2016

D.A. Dorsey Technical College

- Jarrett Blake - Automotive Service Technician
- Kerby Jean - Pharmacy Technician
- Hahns Johnson - Pharmacy Technician
- Dexter Jones - Automotive Service Technician
- Jamaine Pace - Automotive Service Technician
- Sabrina Reese - Pharmacy Technician
- Roseline Smith - Pharmacy Technician

MBF/Baptist Health

South Florida Scholarships

- Latonia Burton - Patient Care Technician
- Fernanda Hill - Patient Care Technician
- Ashley Jackson - Patient Care Technician
- Jamiliah King - Patient Care Technician
- Dejonna Lyles - Patient Care Technician
- Ashley Martin - Patient Care Technician
- Kerine Wright - Patient Care Technician

George T. Baker Aviation Technical College

- Miguel Batista - Aircraft Powerplant Mechanics
- Michael Cory King - Aircraft Powerplant Mechanics
- Rafael Daza Suarez - Aircraft Powerplant Mechanics
- Sergio Estopinan - Aircraft Powerplant

Mechanics

- Simon Herrera - Avionics
- Bresnniel Mones - Aircraft Airframe Mechanics
- Alexandra Moya - Aircraft Powerplant Mechanics
- Jorge Nunez - Aircraft Powerplant Mechanics
- Dayhana Rodriguez - Aircraft Powerplant Mechanics
- Oslanyer Seisdedos - Aircraft Airframe Mechanics

Lindsey Hopkins Technical College

- Guerrier Chrisly - Health Science
- Vanessa F. Delva - Health Science
- Hiraída Garcia - Health Science
- Roy Hayek - Automotive Technology
- Romaine Henderson - Automotive Technology
- Gloriane Maisonet-Gomez - Health Science
- Boursiquot Mom Yvlydnie - Health Science
- Brandon Nembhard - Automotive Technology
- Abraham Nola - Health Science
- William Ortiz - Automotive Technology
- Alejandro Perez - Health Science
- Alexander Squires - Automotive Technology



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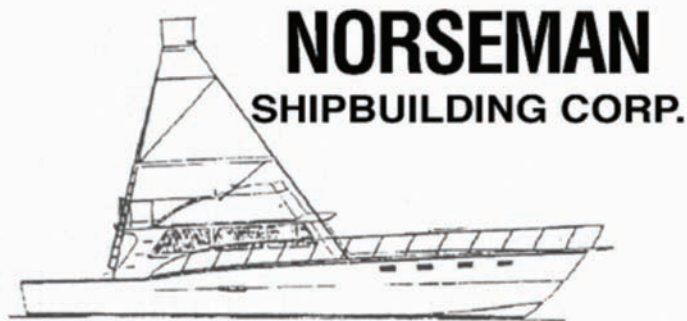
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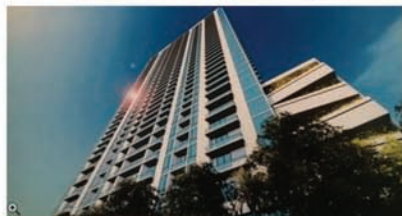
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